



EMMERSON PLC

Developing a low capex, high
margin potash project in Morocco

Corporate Presentation

July 2020

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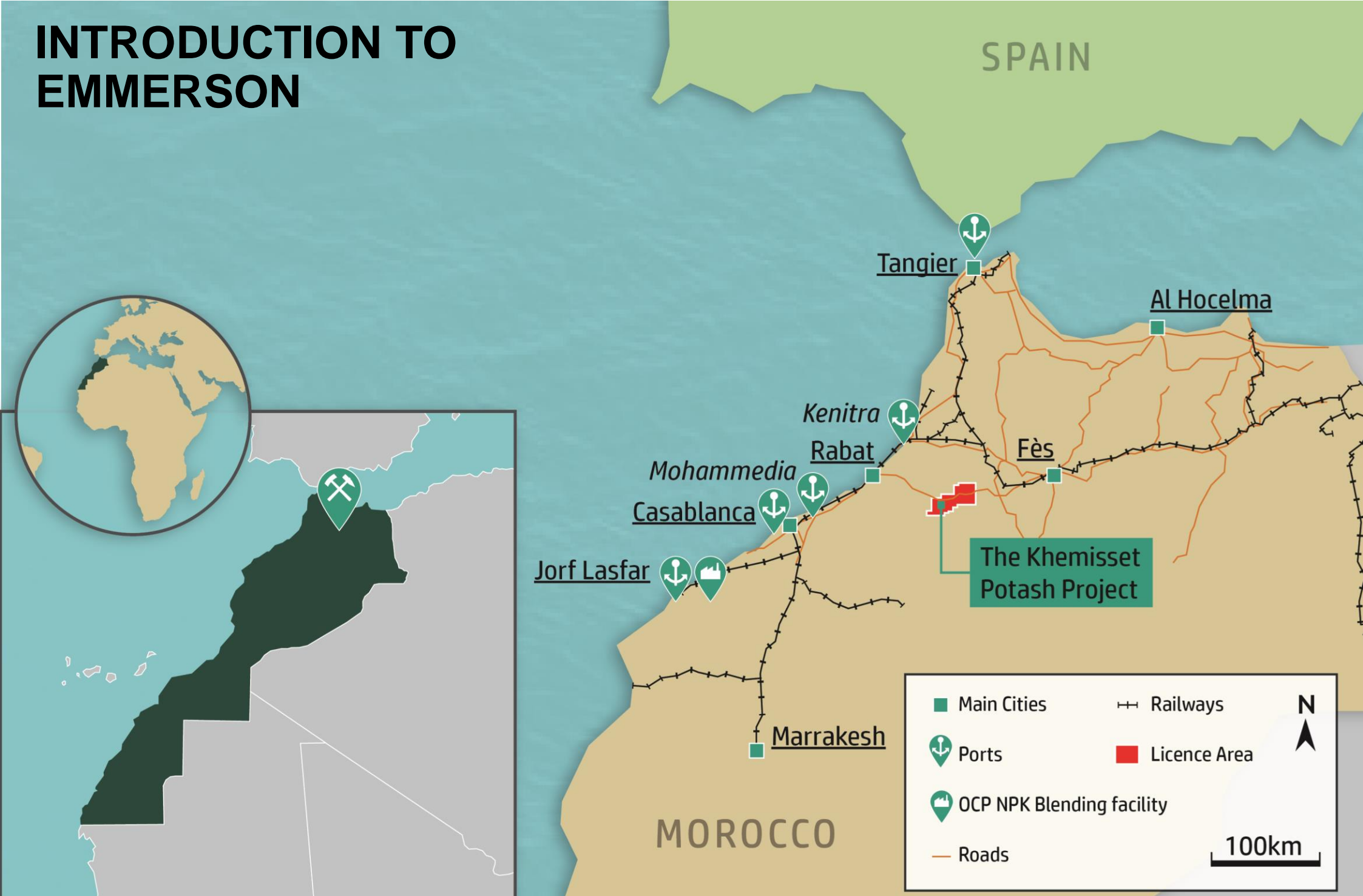
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INTRODUCTION TO EMMERSON



MOROCCO IS AN ATTRACTIVE INVESTMENT JURISDICTION

“Our recent site visit confirmed the quality of infrastructure in Morocco and the key advantages afforded by the Project’s location...”

Phil Swinfen, Analyst, Shard Capital

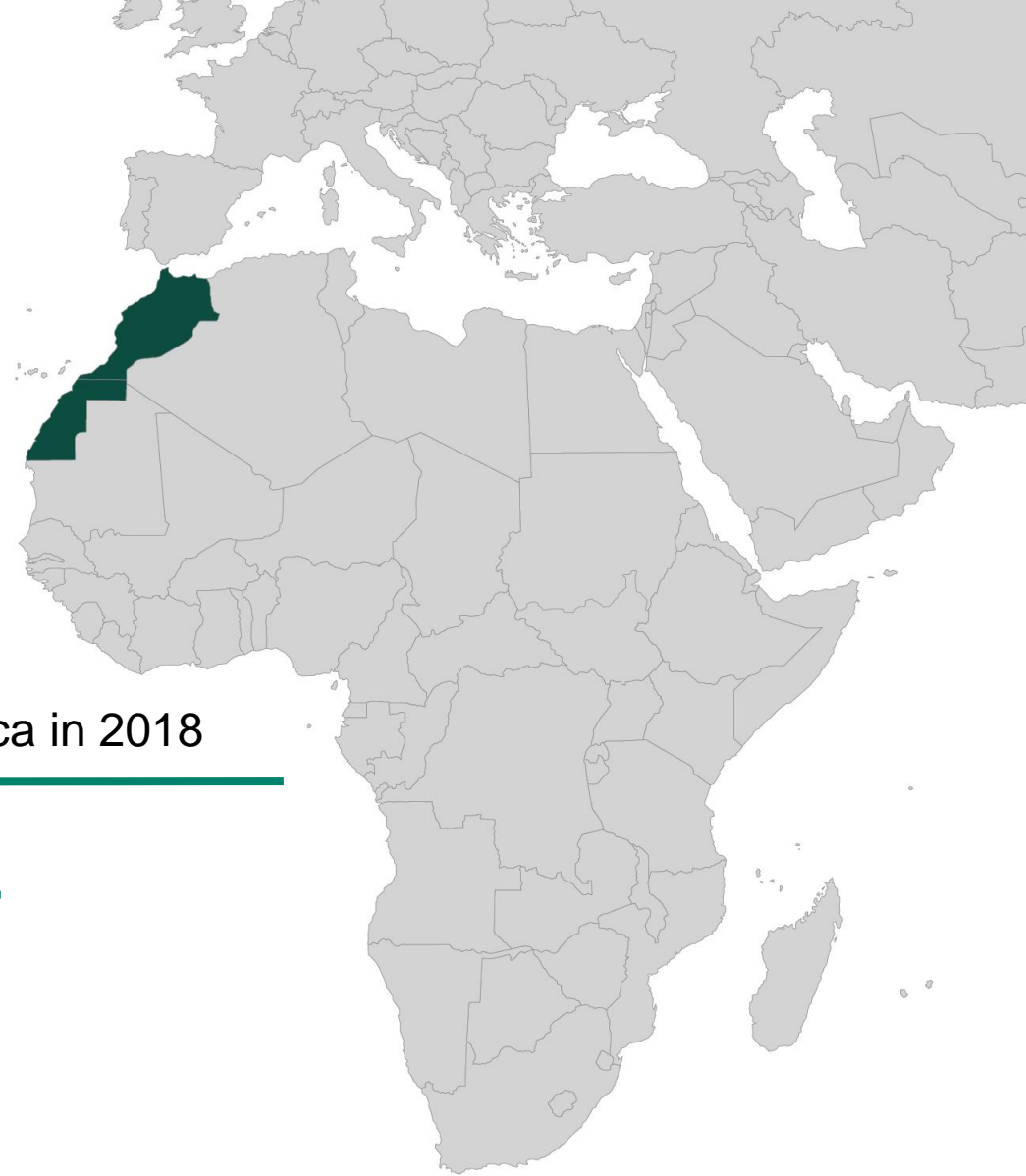
Voted number one overall jurisdiction for mining in Africa in 2018

Favourable fiscal regime and Government support

No Government ownership

Five year tax holiday

No royalties



OVERVIEW

Emmerson PLC (EML.L) has recently completed its Feasibility Study and is well funded with over £2.5m in the bank



72% increase in JORC resource to over 500 million tonnes and ongoing exploration potential



Outstanding project location



Completed Feasibility Study confirms potential world class, low capital cost, high margin potash mine



Proven Board and Management

Feasibility Study Snapshot

- Post Tax NPV₈ of US\$1.4 billion and IRR of 38.5% over an initial 19 year mine life
- Total pre-production capital cost (potash only) US\$387 million including contingency
- Peak production of approximately:
 - 810,000 tonnes p.a. of K₆₀ MOP
 - 1,000,000 tonnes p.a. of de-icing salt
- Improved metallurgical recoveries based on detailed metallurgical test work programme results
 - Weighted average LOM recovery 85.2% up from 83.6% in Scoping Study
- Top quartile projected cash margins according to analysis conducted by Argus FMB
 - Average, steady state post-tax cash margins of 47.1%
 - Average, steady state, EBITDA margins of 61.5%
- Robust cashflow generation at a broad range of potash price assumptions
 - Average steady state EBITDA of US\$307 million per annum
 - Less than 2.6yr capital payback²

HIGHLY EXPERIENCED TEAM

BOARD



Mark Connelly – Non Executive Chairman

An internationally experienced financial and commercial executive with 30 years' experience in the financing and development of mining projects. He has worked with a number of multinational companies and across multiple jurisdictions. He served as MD and CEO of Papillon Resources Limited that was sold in 2014 for \$650 million.



Graham Clarke – CEO

A highly experienced potash mining executive with extensive experience managing large multi-disciplinary teams for underground fertiliser mines. Graham was a key member of the senior executive team at Sirius Minerals, overseeing all technical aspects of the development of the Woodsmith Mine, moving it successfully from concept, through various phases of study and design, into construction.



Hayden Locke – Executive Director

~15 years' experience in mining, private equity and investment banking. Most recently Head of Corporate and Technical Services at ASX listed potash developer Highfield Resources. Prior to this, Hayden was Head of Corporate for ASX listed Papillon Resources which was sold in 2014 for \$650 million. Hayden studied engineering, commerce and geology.



Dr Robert Wrixon – Executive Director

Led Moroccan Salts Limited since its inception. 18 years' commercial experience in mining including 5 years with Xstrata, and as MD and CEO of ASX listed Manhattan Corporation Limited and Haranga Resources Limited. He is a Director and founding Partner of Starboard Global, a natural resource PE group and holds a PhD in mineral engineering from the University of California, Berkeley.



Edward McDermott – Non-Executive Director

15 years' experience in the management and financing of small companies. Currently a Non-Executive Director of AIM listed FastForward Innovations Ltd. Previously he served as a Director of AIM listed Stellar Resources Plc and Noricum Gold Ltd. He is Executive Director of Emmac Life Sciences.

MANAGEMENT

Phil Cleggett – Head of Corporate Development

A qualified accountant with ~10 years' experience in mining and investment banking. Most recently, he was Manager Corporate Strategy of ASX listed potash developer Highfield Resources.

Lahcen Alloubane – Operations Manager

A Moroccan national with a Masters of Business Administration and nearly 10 years' experience in the mining sector including with Moroccan based tin developer Kasbah Resources.

Mohamed Ouabid – Project Geologist

A geologist and Moroccan national with over 15 years' experience in a variety of commodities including potash. Previously worked for ASX listed Kasbah Resources as well as a number of Moroccan mining entities including Managem.

Enrique Sanz PhD – Consultant Geologist

A geologist with 20 years' experience in industrial minerals, primarily evaporite minerals. Formerly project geologist for worldwide exploration with Rio Tinto PLC. Extensive experience in Khemisset Basin and other Triassic – Liassic salt basins of Morocco.

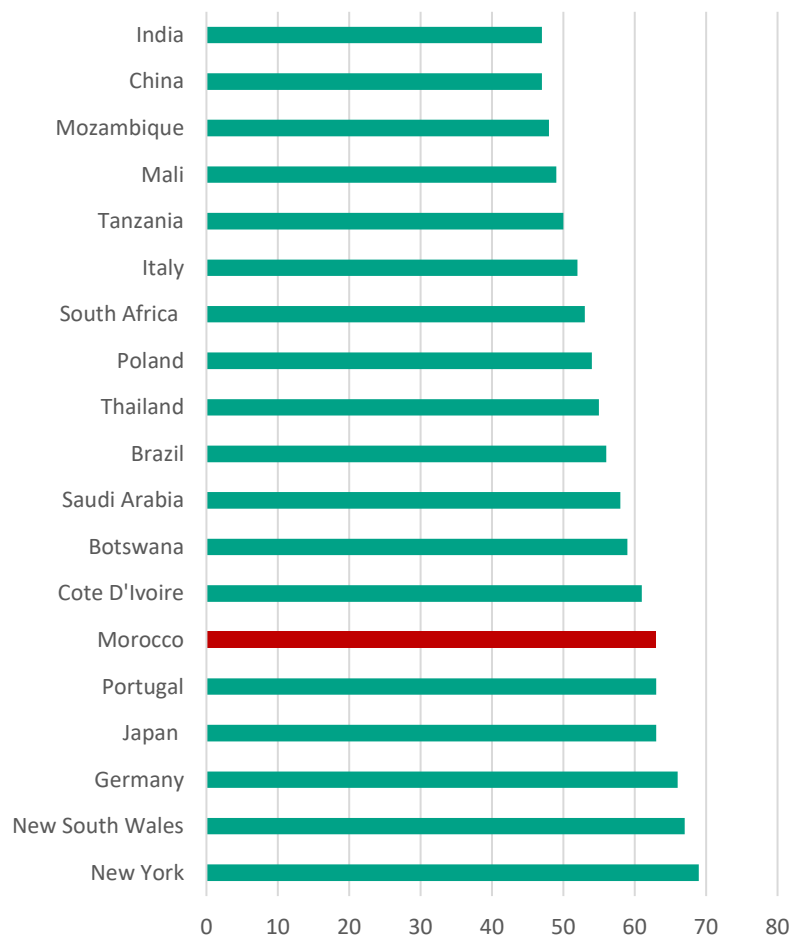
Said Hamdioui – Advisor

Mr Hamdioui, a Moroccan national, is a PhD electrical engineer and is Chair Professor at the Delft University of Technology in the Netherlands. He has been involved with the Khemisset Project since 2014 focussing on local stakeholder engagement and management.

MOROCCO: AN ATTRACTIVE INVESTMENT JURISDICTION

Morocco has been recognised for its supportive fiscal regime, stability and geological potential

Investment Risk Index (higher = better)



Source: Mining Journal World Risk Report 2018

Morocco voted number one overall jurisdiction for mining in Africa in 2018

- ✓ 1st – Lowest Investment Risk in Africa
- ✓ 1st – Highest Opportunity Index in Africa
- ✓ 1st – Best Infrastructure in Africa

Source: Mining Journal World Risk Report 2018

Favourable Fiscal Regime and Government Support

- ✓ Nominal royalties (less than 0.1%)
- ✓ 5 year tax holiday for new mining projects
- ✓ 50% reduction in income tax for exported products
- ✓ Government investment of 5% of total capex for external infrastructure
- ✓ Government investment of 20% of land acquisition cost
- ✓ Government contribute 20% to training costs

TWO KEY DRIVERS IN POTASH DEVELOPMENT

1

Capital Cost to Production

Can you make an economic return in a low or “normal” price environment?



2

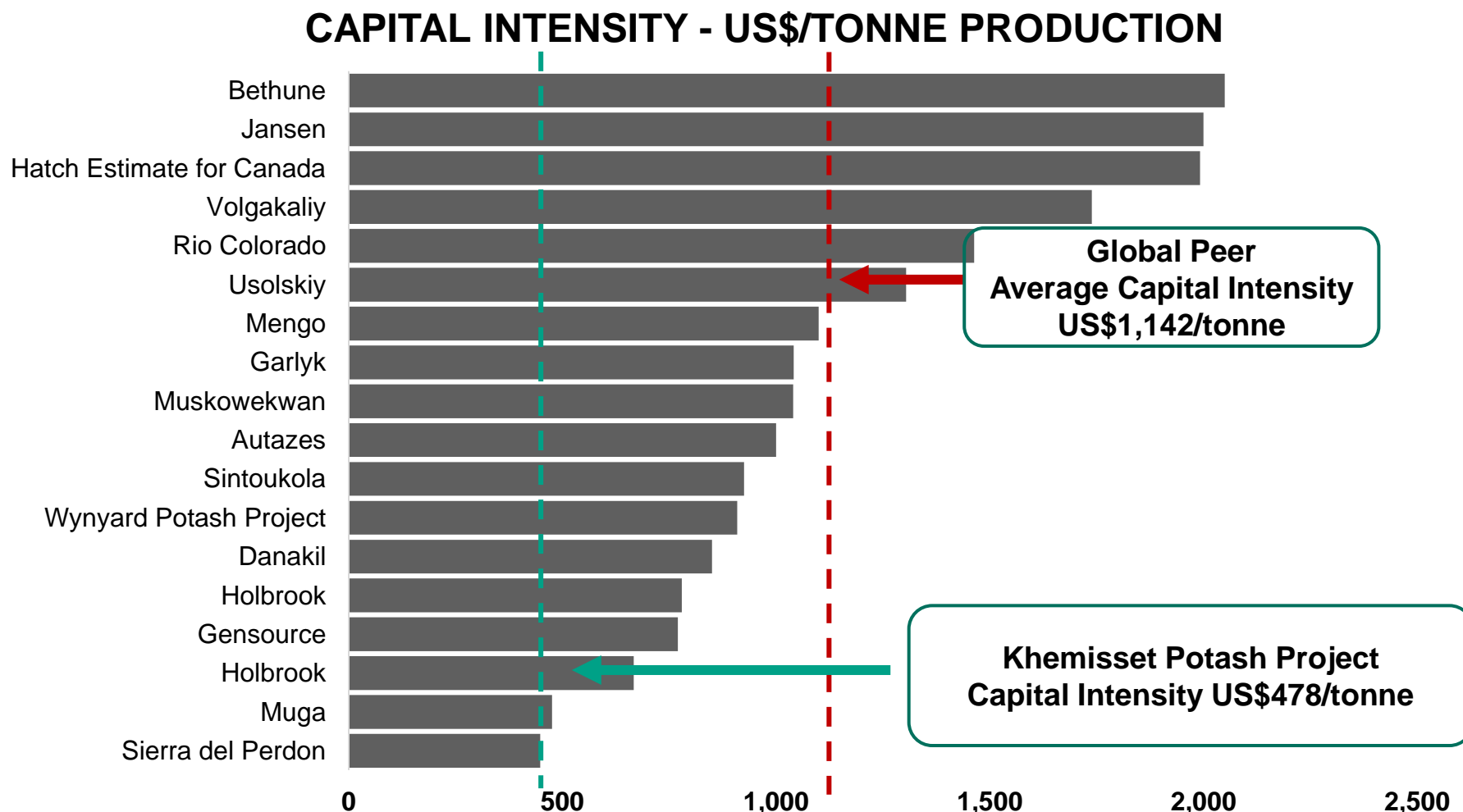
Location Relative to Customer and End Prices

Do you have a competitive advantage over your producing peers?



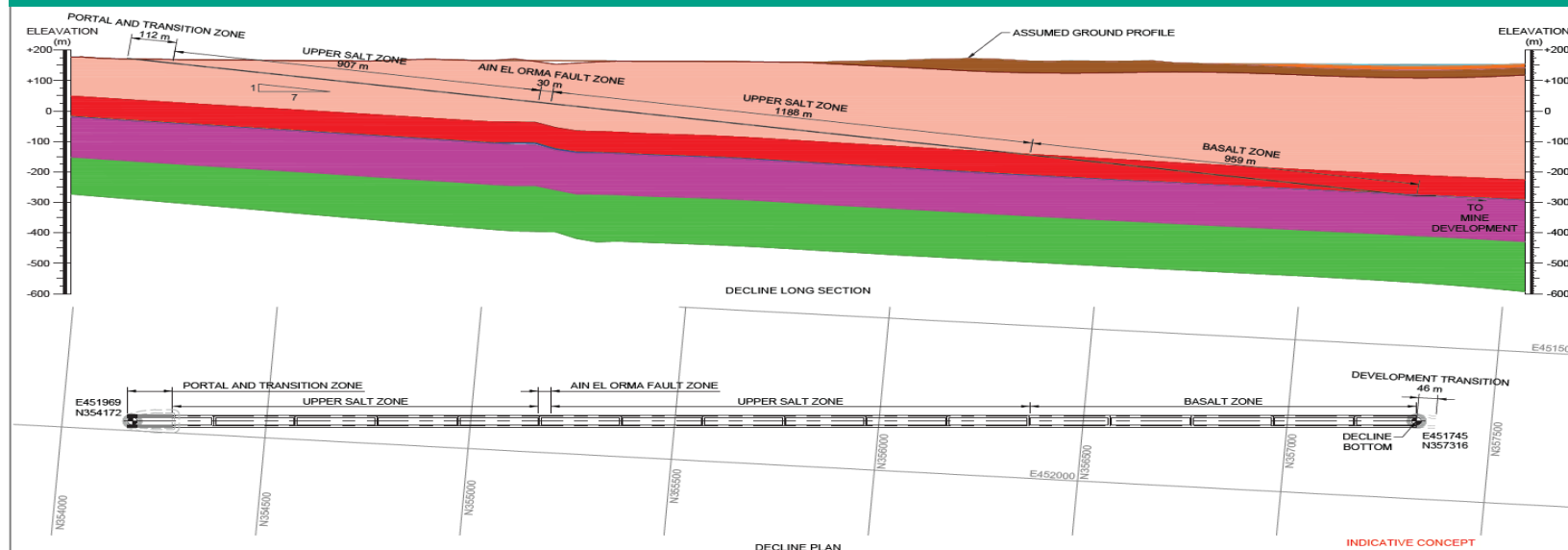
KHEMISSSET: ONE OF THE LOWEST CAPITAL COST POTASH PROJECTS

"The Scoping Study confirmed that the Project has the potential to be one of the lowest capital cost (and capital intensity), and highest margin potash projects globally." **Phil Swinfen, Analyst, Shard Capital**

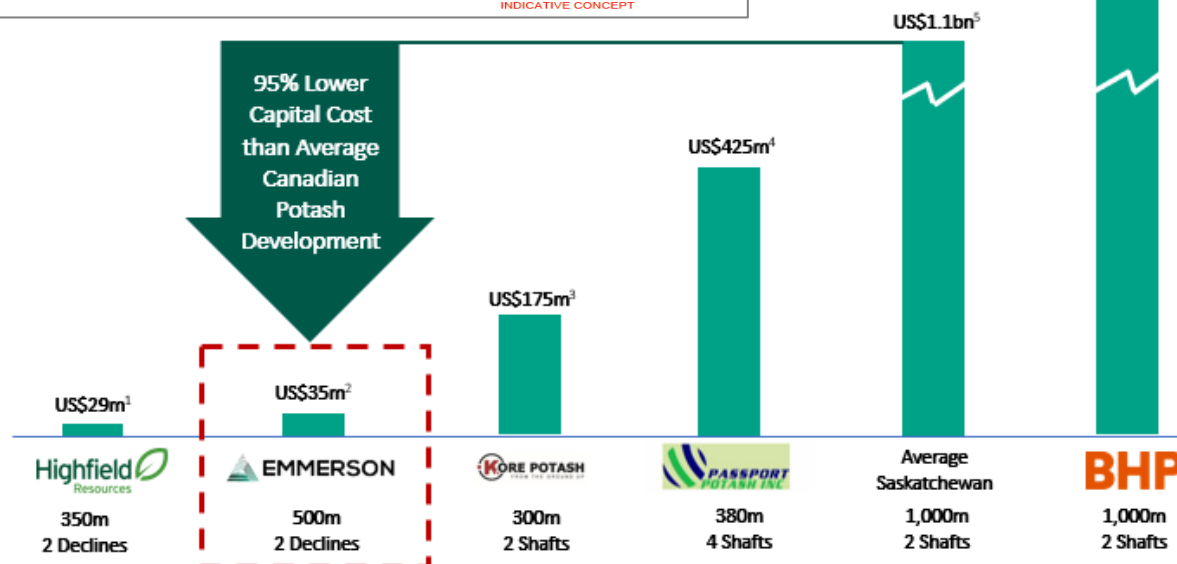


ACCESS TO MINERALISATION A KEY TO LOW CAPEX

Decline Long Section with Lithology



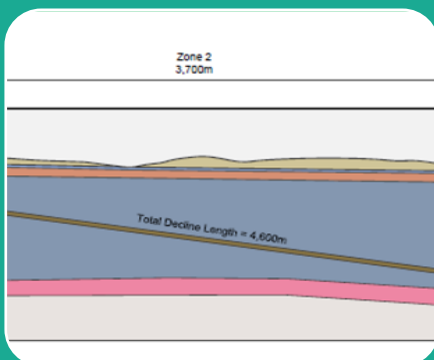
Comparison of Costs of Decline or Shaft Access at Various Projects



KHEMISSSET PROJECT COST SAVINGS

Identified pre-production capital cost savings of over US\$1.4 billion¹

Over 90% cost savings against peers on key mine access and infrastructure



Estimated decline costs of US\$35m (incl. contingency) vs. US\$1.1bn for a shaft in Canada

**~97%
saving**



Estimated road construction cost of US\$2.0m (incl. contingency) to connect plant site to main motorway vs. US\$133m in Canada

**~98%
saving**



Estimated cost of US\$10.6m (incl. contingency) to connect to electrical grid and gas infrastructure vs. US\$81m in Canada

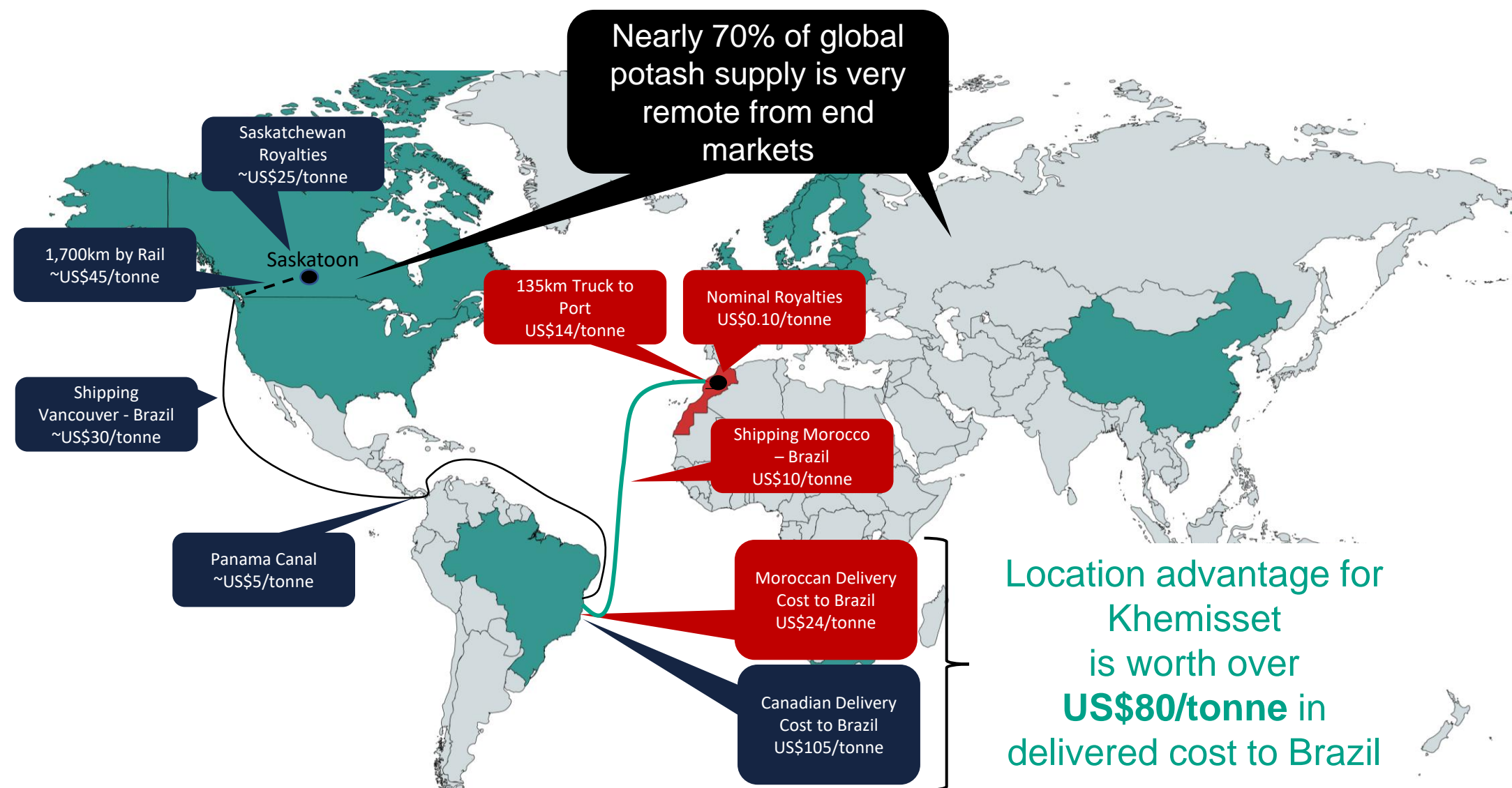
**~87%
saving**



No additional cost to upgrade port facilities vs. US\$150m on average in Canada

**~99%
saving**

WHY IS LOCATION SO IMPORTANT



Source: Company Research, Nutrien Annual Report; Canada Pacific Railway Annual Report

The Khemisset Feasibility Study



OUTSTANDING ECONOMICS

Demonstrates a financially robust project that delivers strong NPVs & cashflows through a range of potash prices

US\$1.4bn**
Post Tax NPV₈

38.5%*
IRR

19 years
Initial
Life of Mine

Average, steady state post-tax Cash margins

47.1%*
in top quartile

Total pre-production capital cost

US\$387m

Less than half of global peer average

Peak production of

~810,000
tonnes per annum of
K60 MOP

Ave. post tax cashflow of

US\$235M*
per annum

Less than 2.6yr capital payback

EBITDA margins

~61%*

Based on

**LESS THAN
50%**

of total JORC Resource of
537mt @ 9.24% K₂O

FEASIBILITY STUDY: POSITIVE ECONOMICS

Key assumptions and results

Parameter	Value
Initial Operating Life	19 years
Annual ROM Extraction Rate	6Mtpa
Average Life of Mine Grade to Mill	8.6% K ₂ O
Average Metallurgical Recovery (LOM)	85.2%
Average Annual MOP Production Rate	~735,000 metric tonnes
Average Annual Salt Production Rate	1 million metric tonnes
Average Flat Real MOP Price CFR Brazil	US\$412/tonne
Average Flat Real Salt Price CFR East Coast US	US\$60/tonne
Capital Cost (including US\$45.5m contingency)	US\$387 million
Total Cash Cost FOB Port of Casablanca	US\$125.3/tonne
All-in-Sustaining Cash FOB Port of Casablanca	US\$158.0/tonne
Average Steady State EBITDA	US\$307 million
Average Steady State EBTDA Margin	61.5%
Average Steady State Annual Post-Tax Cash Flow	US\$235 million
Average Steady State Post Tax Cash Margin	47.1%
Post Tax NPV8 (nominal)	US\$1.4 billion
Post Tax IRR (nominal)	38.5%
Post-tax Payback Period	2.6yrs

NPV (US\$m) Sensitivity to Potash Price and Discount Rate

NPV - US\$ millions		MOP Price - US\$/tonne				
Discount Rate		288 (-30%)	350 (-15%)	412 (Base Case)	474 (15%)	536 (30%)
	4%	1,151.0	1,719.6	2,288.3	2,857.0	3,425.7
	6%	855.5	1,316.0	1,776.5	2,237.0	2,697.5
	8%	634.9	1,012.9	1,390.9	1,768.9	2,146.9
	10%	468.1	782.4	1,096.7	1,410.9	1,725.2

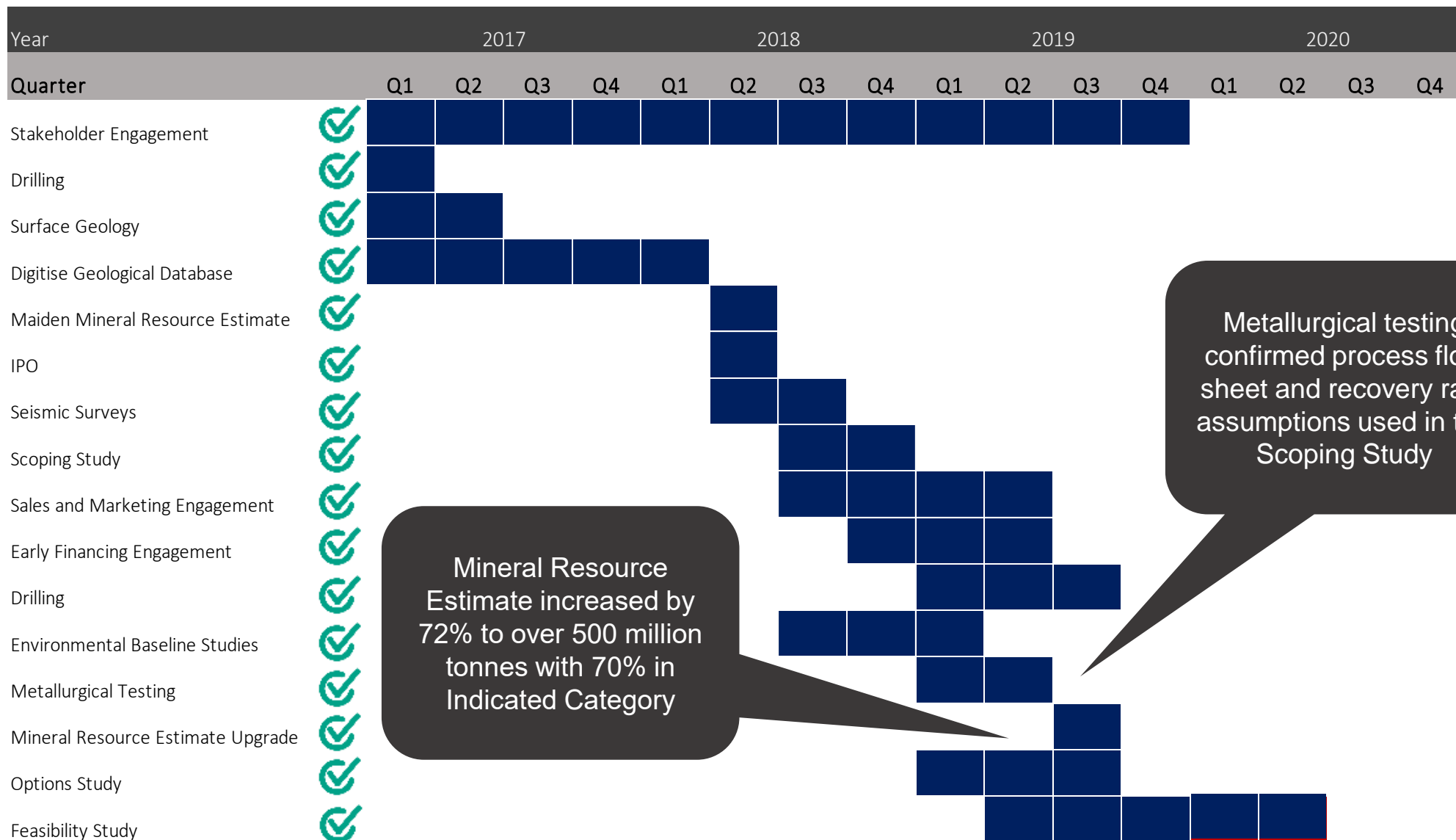
Cashflow & EBITDA Sensitivity to Potash Price

EBITDA – US\$ millions		Flat Real MOP Price - US\$/tonne				
	227 (-45%)	288 (-30%)	350 (-15%)	412 (Base Case)	474 (15%)	536 (30%)
	130.4	189.3	248.3	307.2	366.1	425.0

Post Tax FCF – US\$ millions		Flat Real MOP Price - US\$/tonne				
	227 (-45%)	288 (-30%)	350 (-15%)	412 (Base Case)	474 (15%)	536 (30%)
	87.5	136.8	186.0	235.2	284.5	333.7

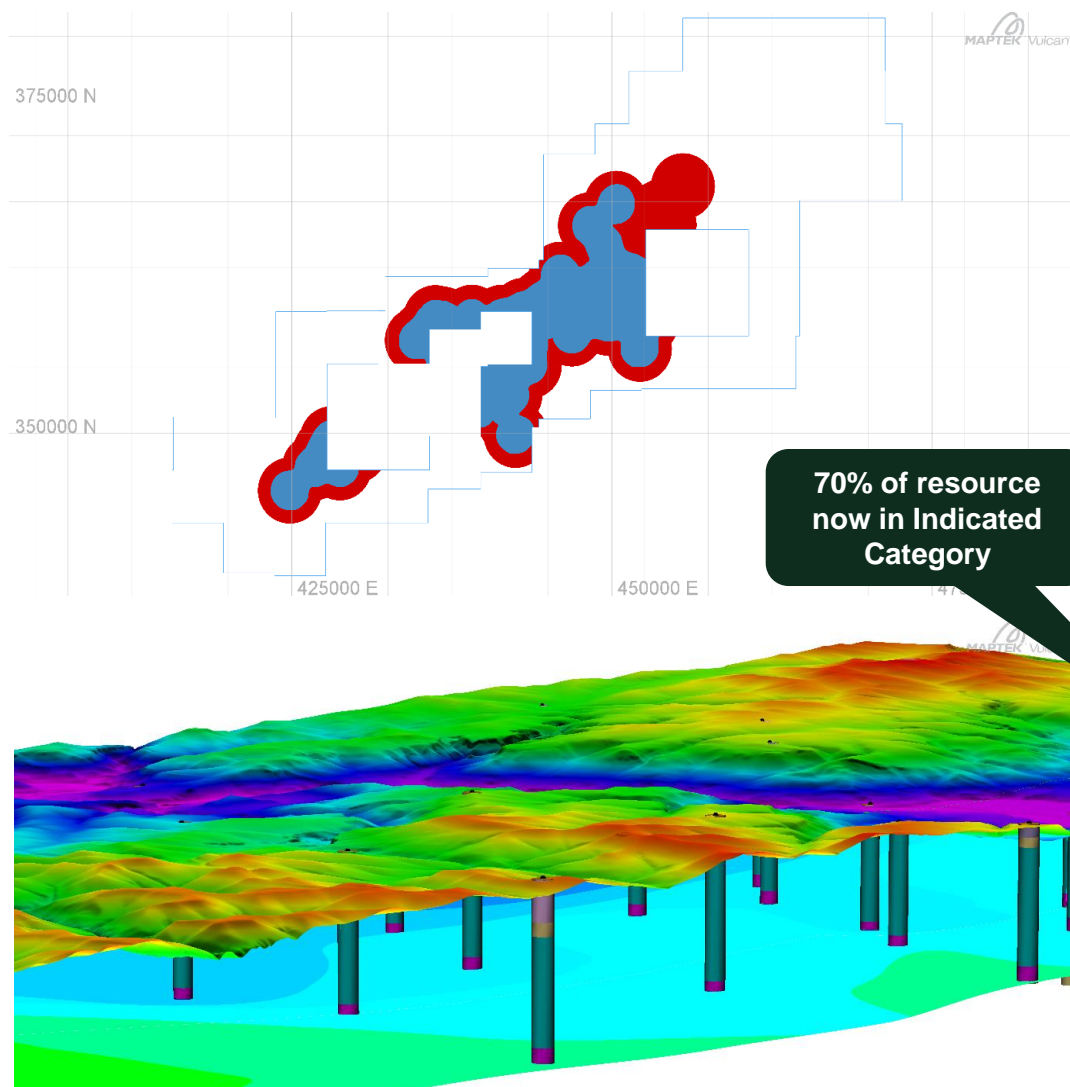
STRONG PROGRESS TO DATE

Emmerson has delivered multiple de-risking milestones since listing



RESOURCE UPGRADE TO EXTEND MINE LIFE

72% increase in resource tonnes with approximately 70% in the Indicated category



Maiden Mineral Resource Estimate (May 2018)

	Million Tonnes (potash seam)	K ₂ O (%)
Indicated Category	0.0	n/a
Inferred Category	311.0	10.20
Total (Indicated & Inferred)	311.0	10.20

Updated Mineral Resource Estimate (October 2019)

	Million Tonnes (potash seam)	K ₂ O (%)
Indicated Category	375.2	9.36
Inferred Category	161.8	8.96
Total (Indicated & Inferred)	536.9	9.24

MINING

Conventional mining is lowest technical risk and most flexible extraction method

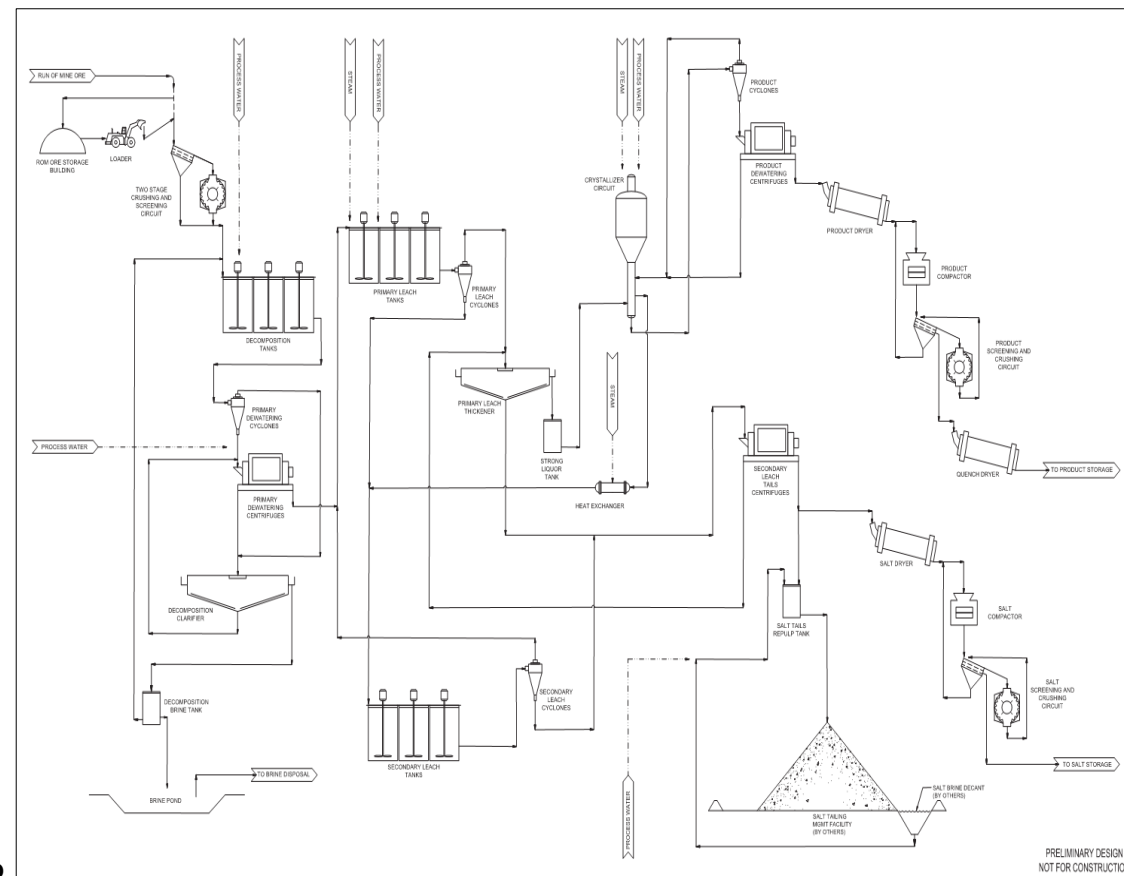
- ▶ Potash to be mined by Conventional Room and Pillar Mining
- ▶ Solution Mining and Longwall Mining were also evaluated, Room and Pillar selected because:
 - ✓ **High production rate**
 - ✓ **Multiple working faces**
 - ✓ **Lower upfront capital cost**
 - ✓ **High level of flexibility**
- ▶ Continuous miners selected for ore extraction and underground infrastructure development
- ▶ Both herringbone and long room will be employed in panels
- ▶ Potential to improve extraction ratios with pillar retreat extraction



SIMPLIFIED AND OPTIMISED PROCESSING CIRCUIT

Simple processing

- ▶ Processing via Hot Leaching and KCl Crystallisation
- ▶ Crystallisation selected due to:
 - ✓ **Lower technical, metallurgical and operational risk**
 - ✓ **Well understood from a capital and operating cost perspective**
- ▶ Mass and energy balances, detailed equipment lists and process flow diagrams all completed for Scoping Study
- ▶ Dynamic recovery rates calculated, with **85.2% recoveries** expected for LOM average grade of 8.6% K_2O

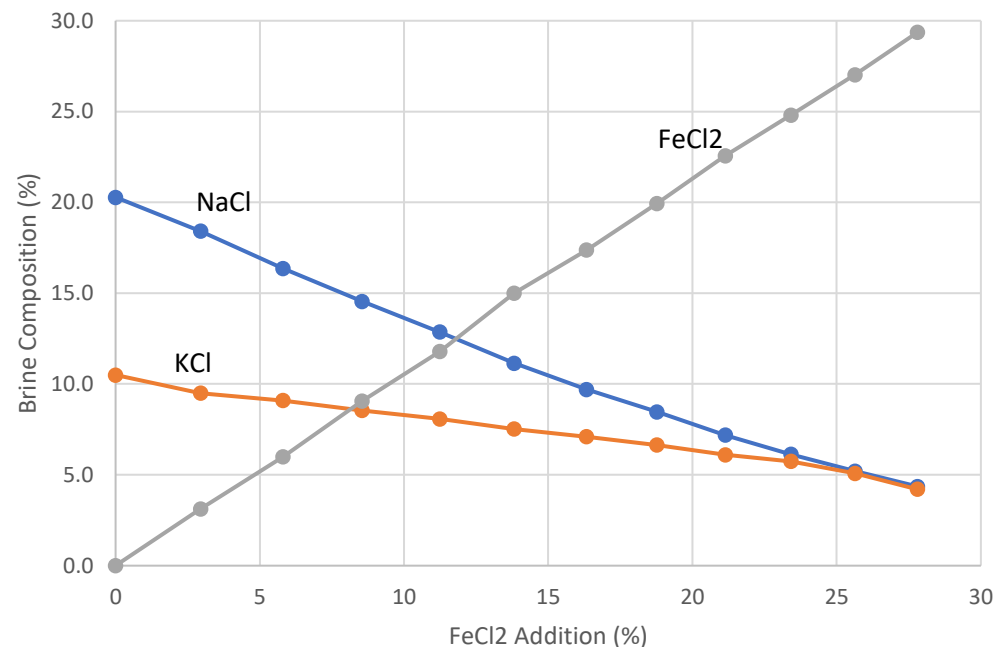


Khemisset Process Flow Diagram

METALLURGICAL TESTING OPTIMISES PROCESS

- ▶ Comprehensive Metallurgical Testing program commenced in April 2019
- ▶ First Phase testing completed in June 2019
- ✔ Result confirm the scoping study flowsheet can produce saleable K60 MOP from Khemisset ores
- ✔ Confirms the recovery ranges assumed in the Scoping Study
- ▶ Testing Program includes all potash bearing minerals found at Khemisset and covered:
 - ✔ Decomposition of Potash Minerals
 - ✔ Brine phase chemistry
 - ✔ Magnetic separation of Fe containing minerals
 - ✔ Orebody variability
 - ✔ Overall recovery rates of KCl

Brine Equilibria Showing Strong FeCl₂ Decomposition

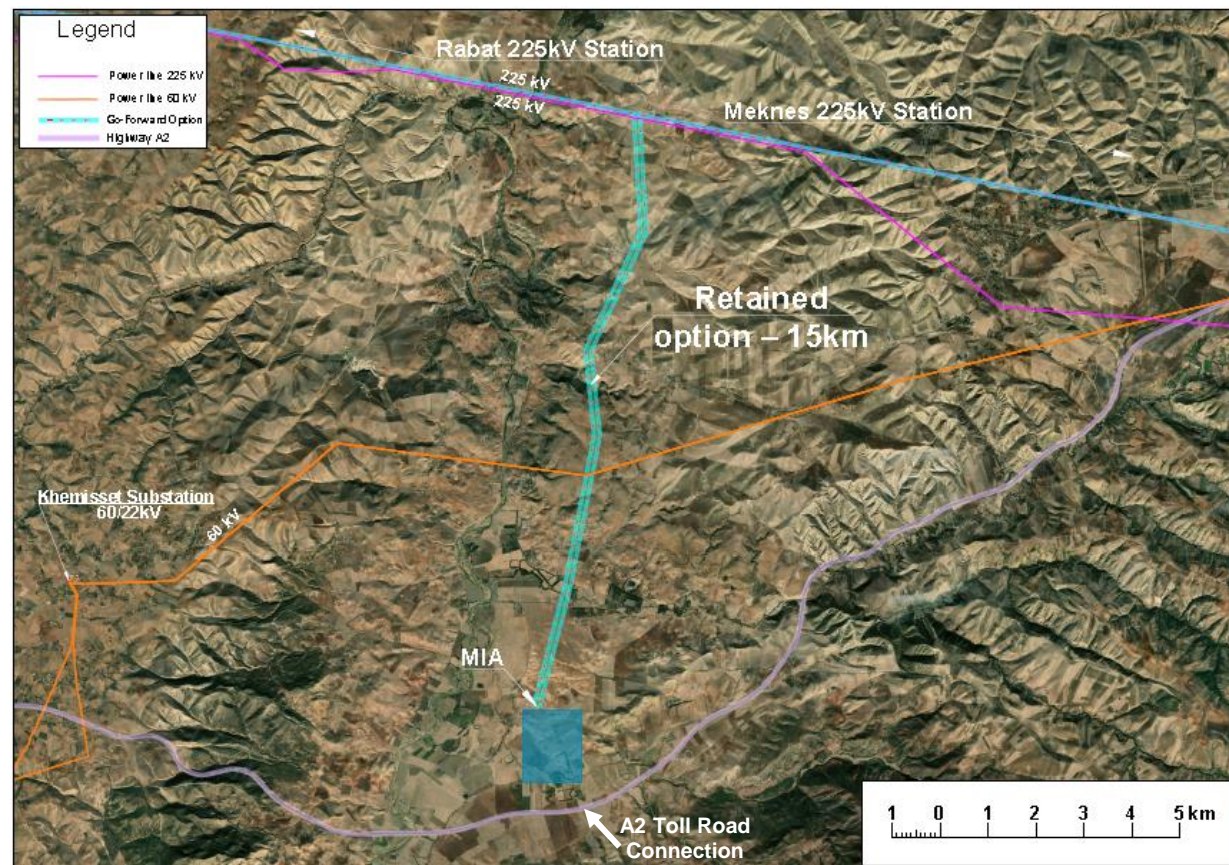


UTILITIES AND INFRASTRUCTURE

Khemmiset has a significant local infrastructure advantage

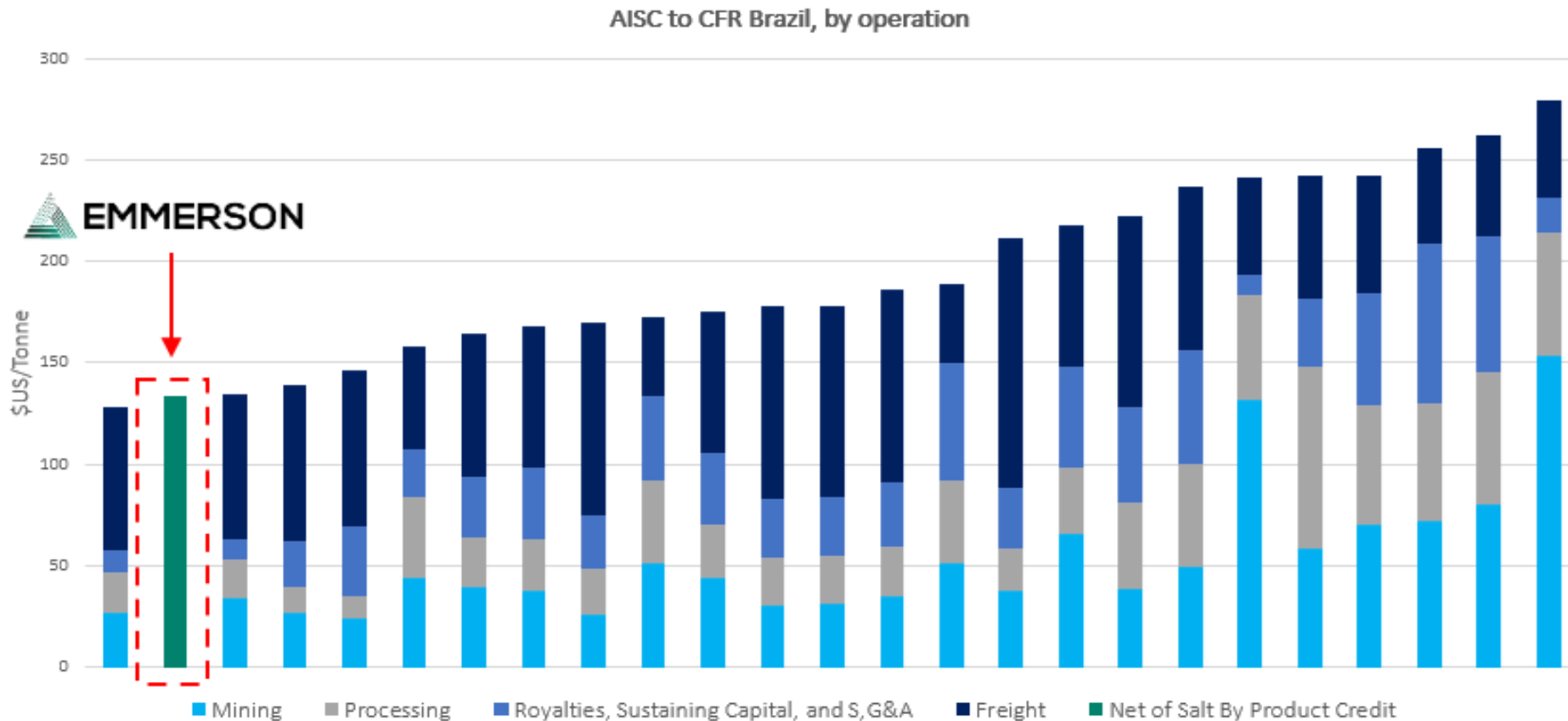
- ▶ Preferred Mine Infrastructure Area (“MIA”) selected considering optimal decline location and simplest connection to local infrastructure
- ▶ Short connections to existing roads (<1.0km) and electrical infrastructure (15km)
- ▶ Port with existing capacity 200km from site requires no capital investment

Approximate location of connection points in relation to mine infrastructure area



BOTTOM QUARTILE ALL-IN-SUSTAINING COST TO BRAZIL

Transport and logistics typically accounts for more than 50% of delivered cost to customer



Source: Argus, November 2018

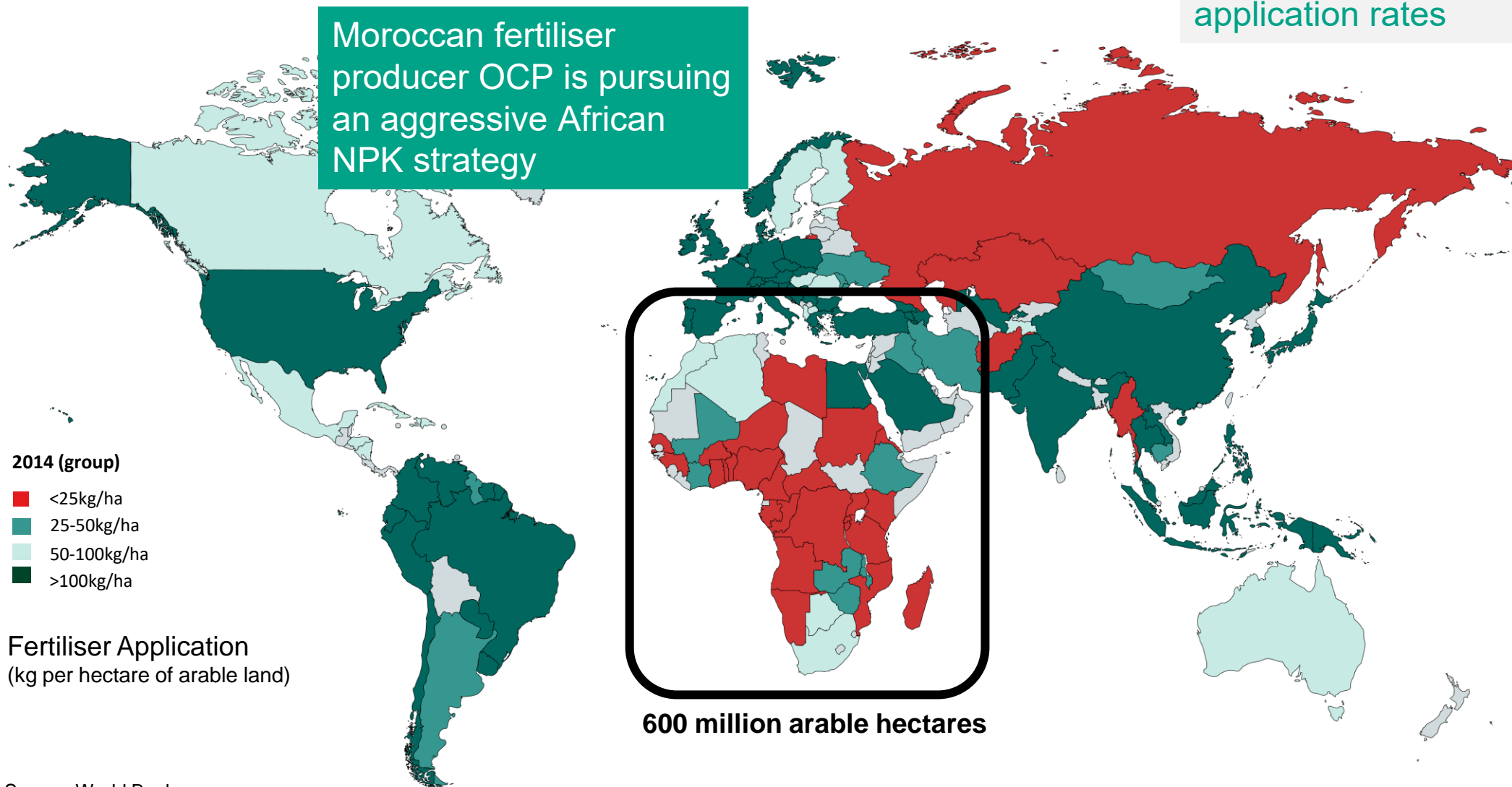
Notes: Emmerson AISC net of salt by-product credits

AFRICA: UNREALISED POTENTIAL

A key driver for food security and fertiliser demand

Africa has 60% of the world's uncultivated arable land and among the world's lowest fertiliser application rates

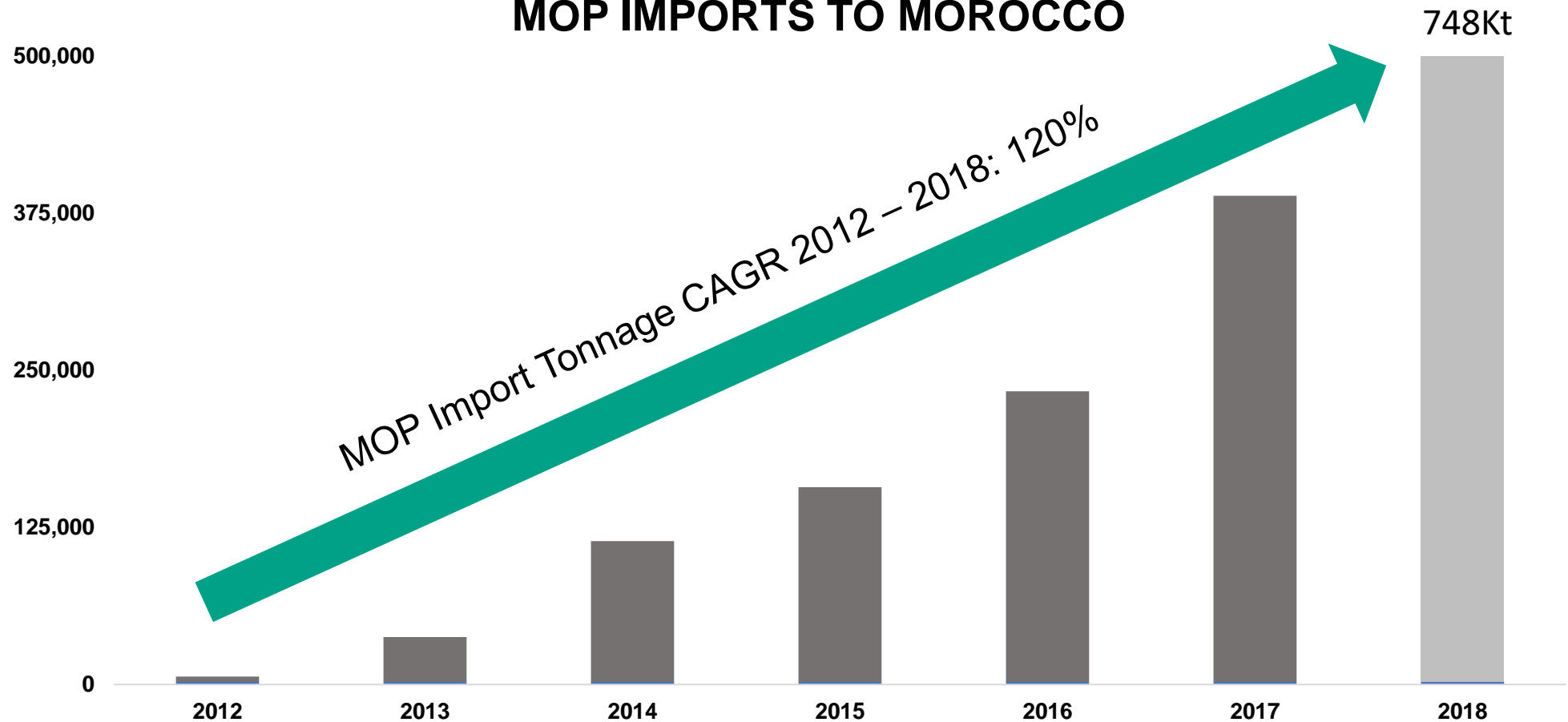
Moroccan fertiliser producer OCP is pursuing an aggressive African NPK strategy



Source: World Bank

AFRICA IS THE FUTURE FOR FERTILISER

MOP IMPORTS TO MOROCCO



Average Global Potash Demand Growth – **2-3% per annum**

Source: www.oc.gov.ma/DataBase/CommerceExterieur/requete.htm, Company Estimates

SUMMARY

Well funded with a cash balance of over £2.5 million to execute strategy quickly



Potential for low capital cost, high margin development confirmed by Feasibility Study



Experienced Board and Management



Number 1 African investment jurisdiction in 2018



Strong potash demand against tightening supply



Large JORC compliant resource with significant upside from exploration target



Defined development path with longer term investment thesis of creating a mid-tier multi nutrient fertiliser company

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CORPORATE STRUCTURE

KEY DATA

Ticker	EML.L
Shares in Issue	686,132,385 Ordinary Shares
Market Cap (undiluted)	£40.38 million
Share Price	5.8p
Ave Volume (3 mths)	2.98 million shares

KEY SHAREHOLDERS

Management and Associates	19.11%
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